

### PROFESSIONAL QUALIFICATIONS OF BRENDAN M. POWERS

#### Commercial Real Estate Appraiser

#### **BUSINESS BACKGROUND**

Maine Valuation Company. (Partner, 2012 to present) An independent commercial real estate appraisal, review and consulting firm providing a comprehensive range of professional valuation products and services throughout Maine. Brendan operates a satellite office in Turner, Maine.

Vann Appraisal Services, Inc., Augusta, Georgia (Appraiser, 2006 - 2011) Appraised commercial, industrial, and residential properties. Developed templates to streamline the appraisal process and kept regional and local data up to date for the office. Specialized appraisal experience has included distressed property valuation, leasehold valuations, discounted cash flow analysis and low income housing tax credit developments. Clientele in Georgia / South Carolina included regional lending institutions, law firms, private individuals, estates and local businesses.

#### SCOPE OF EXPERIENCE

Performed appraisals on a variety of property types, including but not limited to:

- Retail Shopping Centers
- Residential Multi-Family Projects
- Office Buildings
- Industrial Properties
- Special Purpose Properties
- Automotive
- Restaurants
- Land/New Construction

- Strip, Neighborhood, Community, Outlet;
- Apartment Projects Market & Subsidized
- Medical, Professional; Owner-Occupant & Investment Grade;
- Manufacturing, Warehouse, Distribution, Trucking Terminals, etc;
- Self-Storage, Churches, Recreational, Institutional, etc;
- Dealerships, Car Wash
- Independent, Chain, and Franchise;
- · Lots, Acreage, Subdivisions, etc.

#### REAL ESTATE EDUCATION

Brendan M. Powers is a graduate of the University of Maine, Orono, with a BS degree in Chemical Engineering. Appraisal Institute courses successfully completed to date include:

2016-17 USPAP Update Coarse	September 2016
Data Verification Methods	September 2016
Analyzing Operating Expenses	November 2015
General Demonstration Report Writing	July 2014
Advanced Concepts and Case Studies	August 2012
Analyzing Distressed Real Estate	November 2011
Business Practices and Ethics	June 2011 & May 2009
Advanced Sales Comparison & Cost Approaches	August 2010
Advanced Income Capitalization	August 2010
General Appraiser Report Writing & Case Studies	November 2008
General Appraiser Income Approach: Part I	June 2008
General Appraiser Income Approach: Part II	June 2008
General Appraiser Sales Comparison Approach	October 2007
General Appraiser Site Valuation & Cost Approach	September 2007
General Appraiser Market Analysis & Highest & Best Use	June 2007
Real Estate Finance Statistics & Valuation Modeling	February 2007
Residential Market Analysis & Highest & Best Use	September 2006
Residential Report Writing & Case Studies	April 2006
15-Hour National USPAP Course	February 2006
Basic Appraisal Procedures	January 2006
Basic Appraisal Principles	January 2006



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Continued

#### Commercial Real Estate Appraiser

Seminars on appraisal methodology, techniques, and regulations have also been attended, such as:

•	SBA 504 Program Overview	September 2015
•	Understanding Flood Zone Mapping and Risk	May 2015
•	Overview of USDA's Programs	December 2014
•	Overview of Appraising Convenience Stores	September 2014
•	Rates and Ratios: Making Sense of GIMs, OARs, and DCF	November 2013
•	Complex Litigation Appraisal Case Studies	September 2013
•	Residential Appraisal Update: Staying Competent in a New Decade	January 2011
•	Introducing Valuation for Financial Reporting	April 2009
•	Branding in the Age of Findability	January 2009
•	Appraising Distressed CRE: Here We Go Again	November 2008
•	Spotlight on USPAP: Common Errors & Issues	July 2008

#### PROFESSIONAL AFFILIATIONS

■ The Appraisal Institute

Candidate for Designation, #512519 (2009+)
Board of Directors – Maine Chapter 2017
Membership Committee member, South Carolina Chapter of the Appraisal Institute (2010)



# State of Maine DEPARTMENT OF PROFESSIONAL AND FINANCIAL REGULATION OFFICE OF PROFESSIONAL AND OCCUPATIONAL REGULATION

BOARD OF REAL ESTATE APPRAISERS

## License Number CG2982

Be it known that

### **BRENDAN M. POWERS**

has qualified as required by Title 32 MRSA Chapter 123 and is licensed as:

CERTIFIED GENERAL APPRAISER

ISSUE DATE November 7, 2017 Anne L. Head Commissioner

EXPIRATION DATE December 31, 2018